



## **Business Development Manager**

**Company:** BOSS Door Controls Limited  
**Position:** Business Development Manager  
**Location:** Northern England (Home Based)  
**Website:** [www.bosdoorcontrols.com](http://www.bosdoorcontrols.com)

### **The Company:**

BOSS Door Controls are a wholly owned subsidiary of Allegion UK and are one of the leading suppliers of high-performance door controls in the UK.

We also have successful exclusive distribution partnerships with, Label Automation, Scigno pocket door system and Fortessa door furniture into the A.I market.

A vacancy has arisen and we are now looking to appoint a Business Development Manager who will be instrumental in driving the business forward into the next phase of its development. This is an exciting time for BOSS Door Controls as we bring to market additional door control products, which will accelerate our growth and cement our position as one of the UK's leading suppliers into the AI specification market

This is a fantastic opportunity to join a dynamic and growing company, which focuses on providing our customers with both first-class products and service.

### **The Role:**

- Maintain relationships with our existing customer base
- Identify and develop new customer opportunities
- Provide technical support to customers and make site visits when required
- Support the management team and assist in developing strategies for growth
- Work with Sales and Marketing Director for regional development

### **Desired Skills & Experience:**

This position is ideally suited to a person who has gained sales experience and who has a strong background within the architectural ironmongery specification sector and who is looking to progress their career. This provides an excellent opportunity for someone who has the drive to grow the company and enjoy the rewards of their hard work.

- You will want to sell, visit customers and build relationships
- Preferably Dip GAI or working towards the qualification
- You will have the ability to articulate at any level
- Computer Literate – Word, PowerPoint, Excel etc
- Likes working as part of the team, however with the autonomy that this role offers to use your own initiative

### **The Package:**

Remunerative package to include an attractive salary reflective of this role, bonus, company car, laptop, mobile phone plus other benefits.

If you are ready for a new challenge and would like to be part of our growing company then we would be delighted to hear from you. In the first instance please email your application and C.V in the strictest confidence to Lee Piper, Sales & Marketing Director at [lp@bosdoorcontrols.com](mailto:lp@bosdoorcontrols.com)

Closing date for applications : 10<sup>th</sup> May

**No Agencies Please**